



Chess Cloud Consult

# Cloud Journey Assessment

4 Steps to Cloud Success

# About Your Cloud Journey

Your cloud journey is a never-ending story with new tools and technologies launched every day. The modern workplace is evolving at lightning speed and your team now work from anywhere at any time. You need to ensure you connect your people for them to work better together without compromising the security of your data.

Cloud solutions encourage productivity, engagement, and collaboration. To reap those benefits, however, you must use the best tools and implement them correctly, ensure they are adopted across the organisation and that you can continue to support the users.

Your cloud journey can feel overwhelming having to consider compliance, governance, security, technology, and compatibility. No matter whether you are already using some cloud applications, or you are right at the beginning unsure how to start.

## Did You Know?

“Many enterprises have exposed data inadvertently when migrating to the public cloud, mostly due to a lack of experience with cloud-based security.”

*Source: Forbes,  
Leveraging The Cloud During The Pandemic, 2020*

<https://www.forbes.com/sites/forbestechcouncil/2020/05/26/leveraging-the-cloud-during-the-pandemic/#3cd3cb1971ae>

“30% of the £29 million organisations spend on average each year on the cloud is not utilised.”

*Source: Racounter,  
Why firms are wasting their cloud spending, 2020*

<https://www.raconteur.net/technology/cloud-waste-digital-transformation>

At Chess, our team of experts have helped hundreds of businesses to adopt the cloud successfully. We apply a simple four-step approach to assess your IT estate, identify your requirements, and ensure you make the correct decisions along the way. We offer two versions of the Cloud Journey Assessment – basic and advanced packs. Your choice will depend on your existing IT setup.

Your journey to cloud success begins with an assessment during which our consultants will capture all the information across your people, processes, and platforms. You will receive a report which documents the findings and includes recommendations, empowering you with the knowledge and confidence to build your modern workplace.

## What will the assessment help answer?

- Which cloud services and tools will best support my business strategy?
- Will my existing workloads and applications work in the cloud?
- Will moving to the cloud help with governance and compliance?
- Will moving to the cloud improve my business continuity and data security?
- How can my business reduce cost and gain efficiency by moving to the cloud?
- Will my people adopt the change and how could I help them?
- Will my existing connectivity be suitable?

“Gartner analysis reveals that post-pandemic, 41% of employees are likely to work remotely at least some of the time.”

*Gartner, 2020*

Source: <https://www.gartner.com/en/newsroom/press-releases/2020-04-14-gartner-hr-survey-reveals-41-of-employees-likely-to->

# Cloud Journey Assessment in 4 Easy Steps



## Discover

Discovery workshop and business strategy review

Discussions about your governance, regulatory and compliance needs

Identification of key business systems and applications

Site and system access arrangement



## Analyse

Key stakeholder identification and engagement

Workshop with technical and department leadership teams

Technical analysis of platforms and software

Deployment of discovery tools

Governance and compliance review



## Document

Risk assessment of key platforms

Capture of current cost drivers  
and operating model

Dependency mapping of line of  
business applications

Licence and software asset  
management strategy

Considerations and critical  
path capture



## Report

Vision Statement  
'The art of the possible'

High level proposal including  
migration strategy

Operating models aligned  
to your business

Governance and  
security considerations

Board presentations,  
including stakeholders

# Cloud Journey Assessment Packs

## Basic Pack

Our basic pack offers a comprehensive assessment for businesses with very simple IT setups. The discovery process is a blend of remote consultancy and questionnaires. It is the ideal option for smaller companies who may already have started their cloud journey but want to fully embrace the Modern Workplace and do so correctly.

### Activities:

- Review of current technology spend
- Capture of current services, licences, and applications
- Discovery of existing servers and platforms
- Identification of all devices connected to your network
- Network assessment (switches, access points & firewalls)
- Connectivity assessment (type, bandwidth, quality)
- Dedicated cloud consultant working remotely with you

### Outcome:

- Documentation of findings and appropriate next steps
- Options and considerations for improvement
- Review call with key business stakeholders

## Advanced Pack

The advanced pack offers a detailed assessment aligned to your business strategy. It is intended for businesses with complex environments such as multiple service providers, and it is ideal for organisations with an established IT team and a mature technology setup. Working with your in-house team or existing provider, a dedicated cloud consultant will conduct the assessment.

### Activities:

- Dedicated cloud consultant working with your technical team and service providers
- Review of current technology spend and analysis of future budget
- Deployment of automated tools to identify devices and perform capacity planning
- Assessment of business applications and associated data
- Mapping of existing servers and platforms to application and spend
- Network assessment (switches, access points and firewalls)
- Connectivity assessment (type, bandwidth, quality)
- Development of user personas

### Outcome:

- Tailored cloud strategy including any existing risks
- Review call with key business stakeholders
- Options and considerations for improvement
- Follow up presentation to your board members

# Cloud Journey Assessment Pricing

Do you have a dedicated person who looks after your IT?

No



## Basic Pack

Dedicated cloud consultant working remotely with you

Review call with key business stakeholders

Discovery of existing servers and platforms

Review of current technology spend

**£1600**

Yes



## Advanced Pack

Dedicated cloud consultant working with your technical team

Tailored cloud strategy including any existing risks

Mapping of existing servers and platforms to application and spend

Follow up presentation to your board members

**£4000**



# About chess®

Chess is one of the UK's leading independent and trusted technology service providers, employing 480 skilled people across 6 UK sites, supporting a wide range of organisations.

By leveraging world-class technology, Chess helps you to connect your people, protect your data, grow your business, reduce your costs and work better together, which means your business, your people and your customers can thrive.

At Chess, we're passionate about our unique culture and our continuous investment in our people to be industry experts. We're extremely proud that our people voted us No.1 in 'The Sunday Times 100 Best Companies to Work for' list 2018, and we continue to celebrate more than ten years in the top 100.



**chess**<sup>®</sup>  
**helps you**

REDUCE YOUR COSTS

WORK BETTER TOGETHER

PROTECT YOUR DATA

GROW YOUR BUSINESS

CONNECT YOUR PEOPLE

**chess**  helps You

Reduce Your Costs

**Contact Our Team Today**

 [WorkFromAnywhere@ChessICT.co.uk](mailto:WorkFromAnywhere@ChessICT.co.uk)

 0808 252 0755

 [ChessICT.co.uk/](http://ChessICT.co.uk/)

**chess** 